



Registration Program

PROGRAM DEFINITION

This program is offered by Ecessa and is intended to cover selected products from the Ecessa product portfolio. The program is designed to assist in the design-in of Ecessa's products and to reward the sales efforts of Ecessa's partners.

REGISTERABLE PRODUCTS

Registerable products are defined as those devices that are listed on Ecessa's web-site.

REGISTRATION PROCESS

An Ecessa registration form must be completed in its entirety by the partner and submitted for review - <https://www.ecessa.com/deal-registration>. The Ecessa Inside Sales Team will verify the information and legitimacy of the information. Ecessa's intent is to respond within five (5) business days of submittal with an acceptance or rejection of the registration request. The approved registrations will be logged into Ecessa's CRM by Ecessa's Inside Sales Team.

A registration will remain valid for a period of six (6) months. Within the six-month period, the partner must be actively engaged with the end customer providing regular updates to Ecessa to maintain the registration. Failure on the partners behalf to actively manage the opportunity, the end customer and/or failure to provide regular updates to the Ecessa may result in the expiration of the registration.

PRICING

To process an order on any registered project, the Partner must submit a purchase order that includes the valid registration company information. It is the responsibility of the Partner to provide this information when submitting and order.

If an order is obtained by a non-registration holding Partner, the Partner servicing the order will not be awarded pricing lower than published Manufacturer Suggested Resale Price.

GENERAL INFORMATION

- Registration is by project not by customer.
- Products covered by the Ecessa Registration Program may be added or deleted at any time.
- Ecessa reserves the right to deny any registration request.
- Ecessa reserves the right to withdraw any registration if the Partner fails to adequately maintain or support a registered project.
- Registrations for existing Ecessa customers will not apply.
- Ecessa's decision on acceptance of or revocation of registration is final.
- Partners must have an agreement in place with Ecessa (i.e., Sub Agent, Master Agent, Re-Seller, Referral) for the Registration to be valid.